

# FUND MANAGEMENT SERVICES

### SAM WARNER

Vice President of Development

# **OUR MISSION**

The Georgia Baptist Foundation, Inc., was established to encourage, receive, and manage charitable gifts for Baptist-related ministries. These funds are received from individuals, churches, institutions, and agencies and are prudently managed to protect the principal and generate income for the chosen mission cause.

# WHO WE ARE

The Georgia Baptist Foundation was established in 1941 as a ministry of the Georgia Baptist Mission Board. We have always been about advancing and sustaining the work of the Body of Christ.



## \$500 MILLION

Assets administered by the Foundation exceed \$500 million



## **1800 TRUSTS**

**Over 1800** individual endowment and management trusts



## SAFEGUARDED

**Safeguarded** by an experienced staff of endowment professionals



Thorough and diligent oversight is provided by Board of Trustees

# **OUR STAFF**



**CHAD FREEMAN** Director of Communications 2017



**RACHEL PINARD** Accountant 1988



NATHAN RUSSELL Assoc. Development Officer South Georgia





**RUTH RUIZ Executive Administrative** Assistant 1996



JOHNATHAN GRAY President/CEO 2014

JOHN BRYAN

Regional Development Officer

2019

COURTNEY FIELDS

Marketing Associate

2022



SUSAN DEPASQUALE Vice President/CFO 1992



NANCY PATTERSON Donor Relations Director 2001



**KIMBERLEY HENRY** Staff Accountant 2023



PAM MILLS Vice President Trust Services 1996

Client Accounting &

Scholarship Director

1999



SAM WARNER Vice President Development 2014



SCOTT MITCHELL Investment Accounting Director 2013



**JESSICA WADE** General Counsel 2023

**ELIZABETH HEARN** Ministry Services Associate 2023

CANDACE CANNON

# **OUR PHILOSOPHY**

## **Commitment To Christian Investing:**

In John Chapter 17, Jesus prays, saying in part "they are not of the world" and "I do not ask you to take them out of the world" (John 17:14,15). As Christians, we are in the world but not of the world. Our goal as individuals is to avoid the things of the world, while knowing that perfect avoidance is impossible until we stand before God.

In the same way, the Georgia Baptist Foundation strives to invest in such a way that we do not profit from the immorality of the world, yet knowing that in the complexities of the world, perfect avoidance is impossible.

We commit to using the attached investment guidelines to generally prohibit stocks and bonds of companies that significantly profit from the immorality of the world.

# **CAUSES WE SERVE**

- Local Baptist Churches
- Local Baptist Associations
- Cooperative Program
- Georgia Baptist Children's Homes and Family Ministries, Inc.
- Georgia Baptist Health Care Ministry Foundation
- Baptist Village, Inc.
- Baptist Retirement Communities of Georgia, Inc.
- State Missions
- North American Missions
- International Missions

- Baptist Student Centers
- Baptist Conference Centers
- Retired Ministers Support Fund
- The Christian Index
- Mission Dignity
- All Southern Baptist Causes
- WMU
- Georgia Baptist Colleges and Universities
- General Scholarship Fund
- Other Charitable Causes

# **OUR VALUE TO YOU**



The Foundation uses professional investment management firms to manage all endowment funds. These managers are restricted to conservative investment guidelines adopted by our trustees.



## FLEXIBILITY

The Foundation uses professional investment management firms to manage all endowment funds. These managers are restricted to conservative investment guidelines adopted by our trustees.



### **MINIMAL COST**

By participating in the Foundation's large endowment fund, the client gets professional management at a far lower cost than in an individual account. At the present the cost is .55 of one percent annually.



## UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT

Charitable institutions are mandated by Georgia law to follow standards of conduct in the administration of their investment funds. The Foundation adheres to the requirements of the law in managing the funds in its care, and therefore removes the burden of compliance from the client.

# **OUR VALUE TO YOU**



## PREDICTABLE INCOME STREAM THAT IS PROTECTED FROM INFLATION

The Foundation has adopted a unique method of income distribution (called a "income spending policy") that provides participants year-to-year predictability of income, as well as providing protection from inflation. The income is based on the number of shares in the account times the dividend rate set by our trustees.



## SUB-ACCOUNTING FOR MULTIPLE FUNDS

The Foundation provides the solution for segregating funds, maintaining and monitoring their history and responding to each fund's unique schedule for income distribution.



## ASSISTANCE IN RAISING ADDITIONAL GIFTS FOR YOUR MINISTRY

The Foundation has a trained staff of development officers available to assist you in your Planned Gift Program

# FUND MANAGEMENT

Management and Administration of long-term accounts such as:

**Missions Funds** 

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- Church Endowment Funds
- Scholarship Funds
- **Building Funds**
- Reserve Funds

- Camp Funds
  - New Work Funds
  - Capital Improvement Funds
- Memorial Funds
- **Others**



ACCOUNT SETUP OPTIONS

### Minimum Investment: \$10,000.00

### Types of Accounts:

- Revocable
- Irrevocable

### **Types of Income Payment**: (Ministry Trust Fund Only)

- <u>Option One</u>: A regularly scheduled periodic quarterly distribution of the income. The income is automatically credited to your organization's bank account and no additional action is needed.
- <u>Option Two</u>: Income is retained and accumulates until requested. Requests for non-routine income distributions are submitted to the Foundation on the organization's letterhead and must be signed by authorized organization representatives.
- <u>Option Three</u>: Income is reinvested into the Ministry Trust Fund through the purchase of additional units of ownership. Units are purchased at the market value determined on the last day of the previous month. Please note: As disclosed in other Foundation information, the endowment pool value is expected to both increase and decrease over the short-term time period. As a result, the Ministry Trust Fund is not appropriate for shortterm re-investments of income. (less than 5 years)

# **INVESTMENT OF FUNDS**



# **MINISTRY TRUST FUND**

- Diversification approximately 500 holdings at any given time
- 13 professional money management firms
- 9 different investment styles.
- An allocation designed to minimize risk while earning acceptable returns.
- The investment objective is to provide sufficient cash flow from interest, dividends, and realized or unrealized capital gains to meet the spending policy payout, and to generate enough additional growth of principal to maintain the purchasing power of the income dollar.

# YOUR RELATIONSHIP WITH US

#### **ACCOUNTING INFORMATION**

The Foundation provides balance and transaction information through online Ministry ClientView portal. The online portal enables Foundation clients to access vital account information via the Web. Clients with internet access can access information on their accounts Including quarterly statements, account holdings and interim activity.

### **STATEMENTS**

The Foundation prepares quarterly, and annual accounting statements and notification of their availability is emailed to you so that you can view them through our ministry client portal.

### **RECORDS RETENTION**

The Foundation maintains account data for you through our Ministry ClientView portal. We also maintain your charitable fund agreement and a complete history of all agreement documents you deliver to us to safeguard. These documents are imaged electronically and stored in multiple protections to preserve your agreement history as long as you partner with the Foundation.

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# YOUR RELATIONSHIP WITH US

#### **DIRECT DEPOSITS**

The Foundation processes secure electronic delivery of income distributions to your bank account ensuring a dependable delivery and availability of your funds.

### **OPEN COMMUNICATION**

The Foundation responds to your instructions on account communications. You tell us who is authorized to receive written and verbal information on your account as well as who is authorized to submit instructions on your account administration.

### WE RESPOND TO YOUR NEEDS

The Foundation stands ready to handle your special reporting requirements. Do you need additional information or supplemental reporting for your committees, donors, auditors? Responding to your information needs is one of our ministry priorities.



## WWW.GBFOUNDATION.ORG

Useful information and forms related to the services noted.



## SUPPORT@GBFOUNDATION.ORG Support requests



## 770.452.8338

9:00am to 4:00pm Monday - Friday



HOW TO OPEN YOUR ACCOUNT Scan the QR code to get started with your new account!



For any questions or concerns, please reach out to

Sam Warner 770.371.8050 770.457.5782 fax swarner@gbfoundation.org